



ADDENDUM #1 FOR RFQ 122
Energy Services Company (ESCO)
Date: August 18, 2010

1-Q. With the emphasis on California references, is the District interested in understanding where performance contracting issues have developed with 4217 projects and public entities (there are several instances). Specifically, does the District see value in requiring respondents to list any previous or current contracts entered into with public agencies that have resulted in legal action between the ESCO and the public agency, and if not please explain why? Please see example of recent California Community College Performance Contracting Solicitation: 1. List past or present litigation in which your company is a defendant pertaining to ESPC contracts in California.

1-A. Yes, this information would be helpful.

2-Q. There are a number of qualified service providers working and living in the communities around Southwestern that can provide mechanical and automation service as part of an ESCO project at lower overheads than most ESCOs. Is the District willing to allow an ESCO managed Service Bid process that allows the District to help define scope and evaluate price of qualified local providers?

2-A. The District is utilizing a 4217 that will guarantee savings that will pay the equipment off in 15 years. The Provider will also have to deliver the project for the negotiated price.

3-Q. Please confirm buildings and square footage to be included in the comprehensive energy analysis.

3-A. All buildings and all sites within the Southwestern Community College District are included. The square footage cannot be determined at this time.

4-Q. Is the District asking for a lump sum price or cost per square foot for the comprehensive energy analysis?

4-A. The District is requesting a lump sum price.

5-Q. Will the ESCO be required to present complete open book pricing, including direct and indirect costs, profit, overhead and contingency as part of the comprehensive energy analysis?

5-A. Yes. Open book required.

6-Q. One additional question, at what point will the District make detailed utility information available interested parties?

6-A. The District is still gathering the information required, and will be available on Monday August 27, 2010.

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