



## Public Administration

Transfer Preparation\* (Major Code: 01860)

Public administration courses provide skills for paraprofessionals in public employment such as school districts and cities, county agencies, state agencies, and various federal positions.

ACCT 101	Principles of Accounting I	4
CIS 101	Introduction to Computers and Information Processing	4
ECON 101	Principles of Economics I	3
ECON 102	Principles of Economics II	3
MATH 119	Elementary Statistics	4
PS 102	Introduction to American Government and Politics	3
<b>Total units</b>		<b>21</b>

*To earn an associate degree, additional general education and graduation requirements must be completed. See page 49.*

- \* Students planning to transfer to a four-year college or university should complete courses specific to the transfer institution of choice. University requirements vary from institution to institution and are subject to change. Therefore, it is important to verify transfer major preparation and general education requirements through consultation with a counselor in either the Counseling Center or Transfer Center. See catalog TRANSFER COURSES INFORMATION section on page 32 for further information.

# Psychology

## School of Social Sciences, Business and Humanities

**Dean** Mark Meadows, Ph.D., Office 470K, 619-482-6582

**Faculty** Christopher Hayashi, M.A., Ed.D.; Jan Koontz, Ph.D.; Danielle McAneney, M.A.; Thomas Murray, Ph.D.; Lina Rocha, M.A.

**Department Chair** Christopher Hayashi, M.A., Ed.D.

### General Description

Psychology is both a natural and social science in which people study human and animal behavior. As such, it is a broad department which includes basic science and the application of basic science in everyday life. Learning concentrates on the use of scientific methods to understand and predict behavior, to develop procedures for changing behavior, and to evaluate treatment strategies. Areas of study within psychology are social psychology, developmental psychology, comparative psychology, cognitive psychology, organizational psychology, counseling psychology, and experimental psychology.

### Career Options

Below is a sample of the career options available for the psychology major. A few of these require an associate degree, most require a bachelor's degree, and some require a graduate-level degree: personnel manager, drug abuse counselor, research assistant, research analyst, psychometrist, marriage/family/child counselor, high school or college counselor or instructor, test validation and development specialist, personnel technician, training specialist, outreach worker, behavior analyst, consultant, opinion survey designer, mental health worker, employment counselor, and psychologist.

### Degree/Certificate Options

### Major Code

#### Associate in Arts Degree: Transfer Preparation

Psychology

01850

*Consult with a counselor to develop a Student Education Plan (SEP), which lists the courses necessary for you to achieve your academic goal.*

# ASSOCIATE IN ARTS DEGREE

## Psychology

Transfer Preparation \* (Major Code: 01850)

Designed to serve several goals: to expose students to the variety of subfields in psychology; to engender knowledge of and appreciation for the spirit and nature of scientific inquiry; to facilitate insight into oneself and increase knowledge of and sensitivity to others; and to introduce students to the basic body of knowledge, thus preparing them for further study in psychology as a transfer major.

PSYC 101	General Psychology	3
PSYC 211	Learning	3
PSYC 230	Developmental Psychology	3
PSYC 260	Physiological Psychology	3
PSYC/ SOC 270	Statistical Methods of Psychology (3) OR	3-4
MATH 119	Elementary Statistics (4)	
Complete 3-4 units from electives		3-4
<b>Total units</b>		<b>18-20</b>

Electives: BIOL 100 and 101; BIOL 130, 180, 190.

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# Real Estate

## School of Social Sciences, Business and Humanities

**Dean** Mark Meadows, Ph.D., Office 215, 619-482-6460

**Faculty** Gail Stockin, M.A.

**Department Chair** Gail Stockin, M.A.

### General Description

The field of real estate focuses on real property and land use affairs, and it explores the principles, practices, finances, economics, laws, regulations, appraisal and valuation, management, escrow, title, insurance, sales, marketing, development, ownership, contracts, ethics, and brokerage of structures and land. Real estate is interdisciplinary in nature, combining aspects of law, finance, and community development with the study of sociology and human psychology.

### Career Options

Below is a sample of the career options available for the real estate major. Most of these require a certificate of achievement or an associate in science degree, some require a bachelor's degree, and a few require a graduate-level degree: licensed broker, licensed salesperson, appraiser, escrow officer, insurance agent, claims adjuster, real estate administrator or manager, investment specialist, urban planner, government employee, public relations agent, lawyer, researcher, tax advisor, and property manager.

### Degree/Certificate Options

	Major Code
<b>Associate in Arts Degree: Transfer Preparation</b>	
Real Estate	01170
<b>Associate in Science Degree: Career/Technical</b>	
Real Estate	02130
<b>Certificates of Achievement</b>	
Broker License	02131
Real Estate	02133
Salesperson License	02132
<b>Certificates of Proficiency</b>	
Real Estate—Basic	01022

*Consult with a counselor to develop a Student Education Plan (SEP), which lists the courses necessary to achieve your academic goal.*

