

# New Jobs (Last 10 Days)

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Tuesday, June 05, 2018      Count      8

Job ID	City	ZIP	Position	Wage	Type
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28067	Chula Vista	91910-	<b>Financial Modeling/Reporting</b> Company Name: Indoor Water Conservation	\$20hr	Off-Campus
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Part time. Flexible work hours. Required Skills: advanced excel skills.. We are looking for one or more people with the right level of excel skills and business or engineering education to:

1. Enter data, reformat sections of spreadsheet models and prepare reports to pdf, using templates we have designed.
2. Update older models with new data and analytics.
3. Build monitoring reports, tracking water, sewer and energy cost savings.

How to apply: email your resume.

## BUSINESS/CLERICAL

28068	San Diego	92115-	<b>Aquatics Manager</b> Company Name: The Salvation Army Kroc Center	DOE	Off-Campus
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We are seeking an Aquatics Manager, a full-time exempt associate to serve as a member of the Athletics Management team. Position includes full medical benefits and 4 weeks' vacation annually. General duties include: overseeing onsite pools (25ydx25m lap pool, recreational & lesson pool and an indoor warm water pool) and scheduling all Lifeguards, WSI Instructors and Aquatics Group Exercise classes; scheduling and supporting group and private swim lessons; ensuring safe operation of aquatics facilities, monitoring chemical levels and running regular lifeguard in-service trainings. In addition, as a part of the Athletics Team, the Aquatics Manager performs Manager-on-Duty responsibilities, overseeing associates working in the Athletics venues, monitoring facility for safety, ensuring athletic programs are properly set-up and staffed, and assisting with member and guest inquiries. Go to website for qualifications and application information. Paper or emailed applications are not accepted - please apply online through The Salvation Army's job posting site at [https://rn22.ultipro.com/SAL1002/JobBoard/JobDetails.aspx?\\_\\_ID=\\*0AA5E092B3518358](https://rn22.ultipro.com/SAL1002/JobBoard/JobDetails.aspx?__ID=*0AA5E092B3518358)

<b>Job ID</b>	<b>City</b>	<b>ZIP</b>	<b>Position</b>	<b>Wage</b>	<b>Type</b>
<b>28059</b>	<b>Chula Vista</b>	<b>91910-</b>	<b>Retention Specialist</b>	<b>BOE</b>	Off-Campus

**Company Name:** South Bay Health & Insurance Services

Full time. BRIEF SUMMARY: Retention Specialist oversee Company's production is maintained, Welcome calls confirming that member initial needs and ID Membership Cards has been received. REQ SKILLS: HS Diploma or equivalent. Life & Health License pref'd. Bilingual: English/Chinese(Cantonese or Mandarin), Vietnamese, Tagalog. 3 yr of sales exp or some level of customer service exp & sales mgmt pref'd. Ensure positive/effective relationships are established & maintained w/customers.Replies to questions/concerns made by beneficiaries & handle customers dispute over the phone, by email or in person. Comply w/Medicare, Medical, state sales, marketing & enrollment requirements. Remain apprised of Medicare sales, marketing, enrollment, regulations developments, managed care industry, competitive trends, SBHIS sales, marketing operations, operating practices & requirements. Maintain & increase sales productivity by retaining beneficiaries through superb customer service. Adheres to all company policies, procedures, business ethics codes & ensures that they are communicated/implemented within the team. Provides timely feedback to senior management regarding performance.Reduce the number of disenrollment members. Assumes other responsibilities as required or requested by upper management. Proven Leadership and ability to go beyond and above whenever possible to successfully retain members. HOW TO APPLY: Email your resume.

### CUSTOMER SVC

<b>28062</b>	<b>Chula Vista</b>	<b>91910-</b>	<b>Customer Service Representative</b>	<b>BOE</b>	Off-Campus
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**Company Name:** South Bay Health & Insurance Services

Customer Service Representative - (Full-Time, temporary w/direct hire opportunities). The Representative will be responsible for the following tasks: Lead management; Work assigned (company generated) leads in a timely manner directed by management. Maintain up to date and clear information about assigned leads in company lead management system. Complete the necessary calls to achieve/Exceed your monthly sales target (as instructed by management). Follow up on your book of business within the time allocated by management. Communicate with field sales representatives to provide pertinent information. Must be able to set appointments for pre-existing clients and new prospects for health care insurance. We require AGGRESSIVE, SELF MOTIVATED AND DEPENDABLE Individuals that have call center experience (inbound and outbound). We are looking for a phone pro who knows how to make the most of warm calling material. Bilingual (Spanish) Company offers growth through training and assistance in licensing for health & life Insurance. To apply: email your resume.

### HEALTH

<b>Job ID</b>	<b>City</b>	<b>ZIP</b>	<b>Position</b>	<b>Wage</b>	<b>Type</b>
<b>28060</b>	<b>San Diego</b>		<b>LVN</b>	<b>OPEN</b>	Off-Campus

**Company Name:** Signum San Diego

HRS/DAYS: 30 -40 hrs/wk. JOB DUTIES: Licensed Vocational Nurse (LVN). Shift: Varied. Licensure: California LVN License. This is a non-exempt, hourly position which provides nursing care within the scope of practice of a licensed vocational nurse (LVN) including administering prescribed medications, documenting the condition, care and treatment of patients, observing patients and notifying physicians of significant changes. A state license to practice as a LVN is required. In addition to hiring Licensed Vocational Nurses (LVN) who exhibit the above qualities that help us create a world-class culture, we offer competitive wages, mentorship & training for new graduates, tuition reimbursement, dependent care, public transportation FSAs, cell phone and movie ticket discounts, 401(k) w/matching contributions, career advancement opportunities, medical, dental & health insurance. Take a look at these benefits (and more!) online. HOW TO APPLY: Email your resume today!

### MARKETING

<b>28063</b>	<b>San Diego</b>	<b>92108-</b>	<b>Field Marketing Specialist</b>		Off-Campus
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**Company Name:** Solar Gain West

Flexible 20hrs/wk. We are a fast-paced, growing company looking for highly motivated Representatives to join our team. A Field Marketing Specialist canvasses around recently completed projects and targeted residential areas. Goal: Generate immediate and next day in-home appointments to qualifying candidates.

We are looking for experienced canvassers as well as trainees. Commissions of \$150 per sit down appointment paid weekly. Average Reps make \$3k to \$6k per month. We will provide training and all the tools necessary to make the process easy and successful. Work your own hours with no commission caps. How to apply: Email your resume today!

### SALES

<b>28064</b>	<b>San Diego</b>	<b>92108-</b>	<b>Brand Ambassador</b>	<b>\$13hr</b>	Off-Campus
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**Company Name:** Spanish55

15hrs/wk. Flexible days. We specialize in teaching Spanish to English-speakers. Our lessons are one-on-one with a Spanish professor over Skype video call. The Brand Ambassador will be cross-trained in: marketing, advertising, events, promotions, and sales. Ideal candidate is a self-motivated, career-minded individual with natural leadership abilities. JOB DUTIES: Promotes brand name, product and service.

Represents the company in a positive way. Maintaining a positive and fun work environment. Interacts with customers and sales prospects. Performs other marketing duties relevant to promoting the brand. Generates public interest in the brand. Provides complete information about the brand. REQ SKILLS: MUST be at least 18 years of age. MUST be eligible to work in the United States. MUST have High School Diploma or Equivalent. PREFERRED Customer Service Experience PREFERRED Business Administration, Marketing or Communications. PREFERRED Bilingual English and Spanish (a plus!) HOW TO APPLY: online and/or email your resume today!

### SOCIAL SVC

<b>Job ID</b>	<b>City</b>	<b>ZIP</b>	<b>Position</b>	<b>Wage</b>	<b>Type</b>
<b>28061</b>	<b>San Diego</b>	<b>92123-</b>	<b>Site Supervisor II</b>	<b>See Bel</b>	<b>Off-Campus</b>

**Company Name:** SAY San Diego (Social Advocates for Youth)

PAY RATE/WAGE:\$15.50-\$16.95. SAY is currently looking for a SITE SUPERVISOR II at an innovative before/after school prgm located on the campus of a school in the San Diego Unified School District. Opening is at Jones Elementary School. This is more than just a "job" we are looking for staff who have the desire to build a quality prgm & who are flexible to work w/Kindergarten through 5th grades. Responsibilities include but are not limited to the daily operation and management of the after school program: the coordination of overall program activities, the on-site supervision of student interactions & monitoring of enrichment activities/special events. Also provide leadership and supervision/support to site staff. REQ SKILLS: Training/experience (1-4yrs. Preferred), in the supervision and management of educational, and recreational programs for children ages 5-12yrs old. Bachelor's preferred OR a min of 48 college units. Knowledge and competence of Ms Office. Current CPR and First Aide must be provided within 30 days of employment. Favorable pre-employment DOJ/FBI fingerprinting clearance, child abuse index processing required, pre-employment TB test and health screening required. Immunization Records (Influenza, Pertussis and Measles) must be provided within 30 days of employment. Access to reliable transportation required. Have a driving record that complies with SAY Driving Policies. HOW TO APPLY:On-line.. (NO PHONE CALLS PLEASE AND EMAILED RESUMES WILL NOT BE ACCEPTED)